



The Market Administrator's Bulletin

MIDEAST MARKETING AREA

Federal Order No. 33

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December 2001

OCTOBER MILK PRODUCTION DOWN 0.2 PERCENT

Milk production in the 20 major States during October totaled 11.8 billion pounds, down 0.2 percent from October 2000. September revised production, at 11.4 billion pounds, was down 0.6 percent from September 2000. The September revision represented an increase of 0.1 percent or 15 million pounds from last month's preliminary production estimate. Production per cow in the 20 major States averaged 1,526 pounds for October, 15 pounds above October 2000. The number of milk cows on farms in the 20 major States was 7.72 million head, 95,000 head less than October 2000, and 1,000 head less than September 2001.

Milk Cows and Production: By State, October 2000-2001

State	Milk Cows 1/		Milk Per Cow 2/		Milk Production 2/		
	2000	2001	2000	2001	2000	2001	Change From 2000
	<i>1,000 Head</i>		<i>Pounds</i>		<i>Million Pounds</i>		<i>Percent</i>
AZ	140	140	1,620	1,680	227	235	3.5
CA	1,545	1,605	1,735	1,755	2,681	2,817	5.1
FL	156	152	1,120	1,130	175	172	-1.7
ID	356	369	1,760	1,810	627	668	6.5
IL	119	114	1,400	1,390	167	158	-5.4
IN	148	154	1,345	1,390	199	214	7.5
IA	215	206	1,490	1,480	320	305	-4.7
KY	131	126	1,040	1,030	136	130	-4.4
MI	302	300	1,580	1,560	477	468	-1.9
MN	530	505	1,435	1,400	761	707	-7.1
MO	152	141	1,180	1,085	179	153	-14.5
NM	261	273	1,690	1,750	441	478	8.4
NY	674	670	1,430	1,460	964	978	1.5
OH	264	256	1,360	1,375	359	352	-1.9
PA	618	596	1,470	1,500	908	894	-1.5
TX	345	317	1,275	1,235	440	391	-11.1
VT	158	152	1,445	1,445	228	220	-3.5
VA	119	118	1,285	1,290	153	152	-0.7
WA	248	247	1,860	1,865	461	461	
WI	1,336	1,281	1,430	1,430	1,910	1,832	-4.1
20-State Total	7,817	7,722	1,511	1,526	11,813	11,785	-0.2

1/ Includes dry cows, excludes heifers not yet fresh.

2/ Excludes milk sucked by calves.

USDA EXTENDS COMMENT PERIOD ON CLASS III AND IV PRICING FORMULA DECISION

The USDA has extended the time allowed for filing comments on the Class III and Class IV Recommended Decision until January 25, 2002. The decision, issued October 19, 2001, would result in some changes to pricing formulas used in Federal Milk Orders.

The recommended decision originally allowed for a 30-day comment period which ended November 26, 2001.

Comments should be filed with the Hearing Clerk, Room 1083, South Building, United States Department of Agriculture, Washington, DC 20250. Parties filing comments are advised that faxing comments to (202) 690-0552 or e-mailing them to joyce.mcpherson@usda.gov or to clifford.carman@usda.gov may better assure their timely receipt and consideration. Reference should be made to the title of action and docket number, as follows: "Comments on Recommended Decision for Milk in the Northeast and Other Marketing Areas; Docket No. AO-14-A69, et al.; DA-00-03."

MIDEAST MARKETING AREA

FEDERAL ORDER 33

MARKET STATISTICS

	<u>November 2001</u>	<u>October 2001</u>	<u>November 2000</u>
	<i>Pounds</i>	<i>Pounds</i>	<i>Pounds</i>
PRODUCER MILK CLASSIFICATION			
Class I.....	571,431,798	592,392,973	577,879,418
Class II	199,072,089	211,702,810	142,720,825
Class III	628,486,089	565,707,354	502,565,871
Class IV.....	49,089,768	54,881,347	41,249,714
Total	1,448,079,744	1,424,684,484	1,264,415,828
OTHER SOURCE RECEIPTS			
Non-Pool Plants	33,373,944	44,632,796	35,894,030
Producer-Handler/Unapproved	1,655,922	1,898,576	1,637,490
Powder-Condensed (Sk. Equiv.)	16,113,511	15,491,405	16,087,073
Opening Inventory	80,320,045	94,670,593	78,617,065
Overage	71,676	310,667	359,898
Total	131,535,098	157,004,037	132,595,556
TOTAL RECEIPTS	1,579,614,842	1,581,688,521	1,397,011,384
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PRODUCTION SUMMARY			
Producer Milk Percent Protein	3.10%	3.10%	3.11%
Producer Milk Percent Butterfat	3.78%	3.75%	3.80%
Producer Milk Percent Other Solids	5.68%	5.70%	5.68%
Producer Milk Percent Nonfat Solids	8.78%	8.80%	8.79%
Number of Producer Farms	11,533	11,174	11,261
Average Daily Production Per Farm	4,185	4,113	3,743
Average Daily Production	48,269,325	45,957,564	42,147,194
Number of Reports - Plants and Cooperatives	79	75	71
Number of Reporting Handlers	43	40	40
Income Per Farm (Monthly Average)	\$18,027	\$20,022	\$13,958
Total Somatic Cell Adjustment	\$609,837	\$428,652	\$457,399
PRICE SUMMARY			
Producer Price Differential - <i>per cwt.</i>	*\$2.48	*\$0.43	*\$3.34
Producer Butterfat Price - <i>per lb.</i>	1.4500	1.6526	1.5745
Producer Protein Price - <i>per lb.</i>	1.8045	2.6664	0.9149
Producer Other Solids Price - <i>per lb.</i>	0.1470	0.1482	0.0565
Somatic Cell Adjustment Rate	0.00062	0.00078	0.00051
Nonfat Solids Price - <i>per lb.</i>	0.7949	0.8041	0.8617
Uniform Price - <i>per cwt (Informational Purposes Only)</i>	*\$13.79	*\$15.03	*\$11.91
Class I.....	*17.76	*17.93	*13.82
Class II	12.78	13.53	13.68
Class III	11.31	14.60	8.57
Class IV.....	11.97	12.77	13.00
Class I Skim Milk Price - <i>per cwt</i>	*\$11.60	*\$9.38	*\$9.74
Class I Butterfat Price - <i>per lb</i>	*1.8756	*2.5360	*1.2635
Class II Skim Milk Price - <i>per cwt</i>	7.96	8.00	8.44
Class II Nonfat Solids Price - <i>per lb.</i>	0.8844	0.8889	0.9378
Class II Butterfat Price - <i>per lb.</i>	1.4570	1.6596	1.5815
Class III Skim Milk Price - <i>per cwt</i>	6.46	9.14	3.17
Class IV Skim Milk Price - <i>per cwt.</i>	7.15	7.24	7.76
Class III & IV Butterfat Price - <i>per lb.</i>	1.4500	1.6526	1.5745

*Price at Cuyahoga County, Ohio (Cleveland). Subject to location adjustment.

DISPOSITION OF RECEIPTS BY POOL HANDLERS

	<u>November 2001</u>	<u>October 2001</u>	<u>November 2000</u>
	<i>Pounds</i>	<i>Pounds</i>	<i>Pounds</i>
CLASS I			
Whole Milk	136,838,490	141,819,436	142,821,336
Flavored Whole Milk	10,669,318	13,050,880	10,125,099
2% Reduced Fat Milk	226,219,800	231,463,872	234,808,085
1% Lowfat Milk	39,202,400	41,032,506	38,180,768
1/2% Lowfat Milk	14,783,450	15,549,771	16,571,236
Flavored Lowfat & Skim	39,067,518	45,080,813	39,482,089
Fat Free Milk	77,009,633	81,729,074	79,325,688
Buttermilk	4,623,443	4,756,299	4,828,219
Eggnog	3,747,341	321,392	4,720,593
Bulk Sales	16,700,676	21,992,509	4,587,666
Shrinkage	3,104,168	3,624,862	3,011,857
Ending Inventory	48,643,075	43,010,160	51,586,793
Total Class I	620,609,312	643,431,574	630,049,429
CLASS II			
Cream	6,881,551	7,303,156	7,262,581
Sour Cream, Dips & Yogurt	85,507,456	92,830,066	47,776,534
Cottage Cheese	45,594,858	44,099,055	38,758,680
Ice Cream Mix & Condensed	58,198,002	64,985,999	45,496,258
Skim Equivalent	12,912,003	13,183,177	10,445,606
Shrinkage	19,436	*	*
Transfers to Other Federal Order Pool Plants	9,947,174	9,479,143	6,333,588
Total Class II	219,060,480	231,880,596	156,073,247
CLASS III			
Hard Cheese	606,643,056	558,653,346	450,246,749
Condensed & Evaporated Milk	14,958,476	13,673,635	30,483,689
Livestock Feed & Dump	1,007,084		1,533,276
Transfers to Other Federal Order Pool Plants	10,903,827	11,759,758	27,918,311
Shrinkage	11,729,317		12,377,480
Total Class III	645,241,760	584,086,739	522,559,505
CLASS IV			
Butter	15,544,347	17,082,096	12,995,592
Whole Milk Powder	3,847,474	4,395,297	3,452,642
Nonfat Dry Milk	22,550,811	27,540,135	17,344,243
Livestock Feed & Dump		1,075,789	
Skim Equivalent Used to Fortify	2,355,314	2,050,556	2,938,018
Transfers to Other Federal Order Pool Plants	21,136,657	20,070,301	15,788,729
Ending Inventory	29,268,687	37,149,470	35,809,979
Shrinkage		12,925,968	
Total Class IV	94,703,290	122,289,612	88,329,203
TOTAL DISPOSITION	1,579,614,842	1,581,688,521	1,397,011,384
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PRODUCER BUTTERFAT UTILIZATION			
Class I	10,986,253	11,046,032	11,247,479
Class II	13,714,845	14,049,822	11,314,020
Class III	22,657,765	20,936,024	19,587,086
Class IV	7,393,626	7,408,692	5,852,413
Total Butterfat	54,752,489	53,440,570	48,000,998
PRODUCER NONFAT SOLIDS UTILIZATION			
Class II	16,946,603	18,098,568	12,023,302
Class IV	3,794,310	4,338,621	3,230,175
Total Nonfat Solids	127,226,930	125,365,054	111,159,490
PRODUCER PROTEIN UTILIZATION			
Class III	19,474,230	17,511,723	15,560,771
Total Protein	44,925,584	44,225,003	39,326,664
PRODUCER OTHER SOLIDS UTILIZATION			
Class III	35,772,474	32,261,963	28,548,815
Total Other Solids	82,301,346	81,140,051	71,832,826
SOMATIC CELL ADJUSTMENT			
Class II / III / IV	\$387,247	\$302,145	\$250,157

* Restricted, included with Ice Cream Mix & Condensed

**ANNOUNCEMENT OF PRODUCER PRICES
NOVEMBER 2001**

MIDEAST MARKETING AREA

COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

	<u>POUNDS</u>	<u>BUTTERFAT</u>	<u>SKIM / PROTEIN</u>	<u>NONFAT SOLIDS</u>	<u>OTHER SOLIDS</u>	<u>PRICE</u>	<u>VALUE</u>
Class I Skim Value			560,445,545			\$11.60 / cwt	\$ 65,011,683.23
Class I Butterfat		10,986,253				1.8756 / lb	20,605,816.08
Class I Location Differential	571,431,798						(305,578.92)
Class II SNF Value				16,946,603		0.8844 / lb	14,987,575.69
Class II Butterfat		13,714,845				1.4570 / lb	19,982,529.21
Class III Protein Value			19,474,230			1.8045 / lb	35,141,248.00
Class III Other Solids Value					35,772,474	0.1470 / lb	5,258,553.73
Class III Butterfat		22,657,765				1.4500 / lb	32,853,759.25
Class IV SNF Value				3,794,310		0.7949 / lb	3,016,097.03
Class IV Butterfat		7,393,626				1.4500 / lb	10,720,757.70
Somatic Cell Value II / III / IV							<u>387,246.97</u>
TOTAL PRODUCER MILK VALUE	1,448,079,744	54,752,489	44,925,584				\$ 207,659,687.97
Overages						\$ 46,304.66	
Beginning Inventory						(73,092.03)	
TOTAL ADJUSTMENTS							\$ (26,787.37)
TOTAL HANDLER OBLIGATIONS							\$ 207,632,900.60
Total Protein Value			44,925,584 lbs	@	\$ 1.8045		\$ (81,068,216.37)
Total Other Solids Value			82,301,346 lbs	@	0.1470		(12,098,297.89)
Butterfat Value			54,752,489 lbs	@	1.4500		(79,391,109.05)
Total Somatic Cell Values							<u>(609,837.12)</u>
TOTALS							\$ 34,465,440.17
Net Producer Location Adjustments							\$ 1,178,514.40
1/2 Unobligated Balance Producer Settlement Fund							<u>884,000.00</u>
Total - Divided by Total Pounds			1,448,079,744 lbs		2.5225099		\$ 36,527,954.57
Rate of Cash Reserve					(0.0425099)		<u>(615,577.25)</u>
PRODUCER PRICE DIFFERENTIAL at Cuyahoga County, OH*			1,448,079,744		\$2.48 / cwt		\$ 35,912,377.32

COMPONENT PRICES

Butterfat Price	\$1.4500 / lb
Protein Price	1.8045 / lb
Other Solids Price	0.1470 / lb
Somatic Cell Adjustment Rate	0.00062 / cwt
Nonfat Solids Price (For Informational Purpose Only) **	0.7949 / lb

MARKET AVERAGE CONTENT OF PRODUCER MILK

Butterfat	3.78 %
Protein	3.10 %
Other Solids	5.68 %
Nonfat Solids	8.78 %

CLASSIFICATION OF PRODUCER MILK

	<i>Product lbs.</i>	<i>Percent</i>
Class I	571,431,798	39.5
Class II	199,072,089	13.7
Class III	628,486,089	43.4
Class IV	<u>49,089,768</u>	<u>3.4</u>
Total	1,448,079,744	100.0

COMPUTATION OF UNIFORM PRICE

Class III Price - 3.5% BF	\$11.31
Producer Price Differential	<u>2.48</u>
Statistical Uniform Price (For Informational Purpose Only)	\$13.79

* Subject to Location Adjustment.
** Producers are not paid on this component.

**PRODUCER MILK SUMMARY
MIDEAST MARKETING AREA 1/**

	Class I		Class II		Class III		Class IV		Total Pounds (000)
	Pounds (000)	Percent	Pounds (000)	Percent	Pounds (000)	Percent	Pounds (000)	Percent	
2000									
November	577,879	45.7	142,721	11.3	502,566	39.7	41,250	3.3	1,264,416
December	577,956	46.4	83,133	6.7	541,598	43.5	43,089	3.4	1,245,776
2001									
January	588,146	42.5	164,669	11.9	578,362	41.7	53,992	3.9	1,385,170
February	518,605	43.4	81,011	6.8	558,457	46.7	37,142	3.1	1,195,216
March	592,463	44.3	92,307	6.9	625,571	46.7	27,720	2.1	1,338,061
April	524,284	40.1	96,174	7.4	640,501	49.0	45,056	3.5	1,306,015
May	549,296	37.3	109,370	7.4	778,891	52.9	35,781	2.4	1,473,338
June	509,435	32.1	175,416	11.1	803,225	50.7	97,604	6.1	1,585,679
July	510,544	30.9	241,916	14.7	792,786	48.0	106,039	6.4	1,651,285
August	571,872	37.1	244,462	15.9	670,751	43.6	52,525	3.4	1,539,610
September	542,242	41.0	200,053	15.1	505,969	38.3	74,610	5.6	1,322,875
October	592,393	41.6	211,703	14.9	565,707	39.7	54,881	3.8	1,424,684
November	571,432	39.5	199,072	13.7	628,486	43.4	49,090	3.4	1,448,080

**NATIONAL AGRICULTURAL STATISTICAL SERVICE
DAIRY PRODUCTS PRICE AVERAGES**

	Two-Week Average				Monthly Average			
	Cheese	Butter	Nonfat Dry Milk	Dry Whey	Cheese	Butter	Nonfat Dry Milk	Dry Whey
	<i>Dollars per pound</i>				<i>Dollars per pound</i>			
2000								
November	1.0259	1.2032	1.0157	0.1881	1.0245	1.4051	1.0159	0.1917
December	1.0930	1.6110	1.0159	0.2194	1.0898	1.4698	1.0158	0.2172
2001								
January	1.1340	1.1279	1.0172	0.2446	1.1180	1.1725	1.0165	0.2484
February	1.1402	1.3026	1.0135	0.2603	1.1467	1.3143	1.0137	0.2561
March	1.2769	1.4862	1.0132	0.2406	1.2737	1.4942	1.0127	0.2406
April	1.3326	1.6637	1.0154	0.2434	1.3423	1.7126	1.0145	0.2446
May	1.4731	1.8397	1.0173	0.2535	1.5129	1.8527	1.0180	0.2590
June	1.6232	1.9275	1.0158	0.2753	1.6211	1.9263	1.0148	0.2764
July	1.6521	1.9364	0.9730	0.2874	1.6573	1.9094	0.9634	0.2862
August	1.6696	1.9544	0.9445	0.2871	1.6693	1.9990	0.9473	0.2886
September	1.7136	2.1781	0.9506	0.2876	1.7085	2.1198	0.9497	0.2871
October	1.6777	1.6366	0.9468	0.2841	1.5591	1.4701	0.9441	0.2835
November	1.2182	1.3051	0.9342	0.2851	1.2322	1.3040	0.9349	0.2823

**SUMMARY OF PRODUCER COMPONENT PRICES
MIDEAST MARKETING AREA**

	Producer Butterfat Price <i>(per lb.)</i>	Producer Protein Price <i>(per lb.)</i>	Producer Other Solids Price <i>(per lb.)</i>	Somatic Cell Adjustment Rate <i>(per cwt.)</i>	Producer Price Differential <i>(per cwt.)</i>	Statistical Uniform Price <i>(per cwt.)</i>
2000						
November	1.5745	0.9149	0.0565	0.00051	3.34	11.91
December	1.6534	1.0378	0.0829	0.00054	2.79	12.16
2001						
January	1.2896	1.6181	0.1120	0.00056	2.55	12.54
February	1.4626	1.4951	0.1199	0.00057	2.01	12.28
March	1.6820	1.6498	0.1039	0.00064	1.82	13.24
April	1.9483	1.5443	0.1081	0.00067	1.88	13.94
May	2.1191	1.9108	0.1229	0.00076	1.29	15.12
June	2.2089	2.1670	0.1409	0.00081	0.95	15.97
July	2.1883	2.3175	0.1510	0.00083	0.78	16.24
August	2.2976	2.2188	0.1535	0.00083	0.99	16.54
September	2.4449	2.1647	0.1520	0.00085	0.97	16.87
October	1.6526	2.6664	0.1482	0.00078	0.43	15.03
November	1.4500	1.8045	0.1470	0.00062	2.48	13.79

**Mideast Marketing Area - Federal Order 33
Weighted Averages - Butterfat, Protein, Other Solids, Somatic Cell Count
by Various Size Categories**

Production Range	Number of Producers	Pounds of Milk (000)	October 2001*				October 2000				
			-----Weighted Averages-----				-----Weighted Averages-----				
			Butterfat	Protein	Other Solids	SCC (000)	Pounds of Milk (000)	Butterfat	Protein	Other Solids	SCC (000)
1 - 30,000	1,828	35,052	3.93	3.20	5.57	392	36,362	3.88	3.16	5.55	380
30,001 - 60,000	2,821	125,685	3.86	3.17	5.62	359	125,568	3.83	3.13	5.60	349
60,001 - 90,000	2,064	152,426	3.82	3.14	5.65	354	140,970	3.79	3.10	5.63	339
90,001 - 120,000	1,277	133,063	3.79	3.12	5.67	335	125,419	3.77	3.09	5.65	326
120,001 - 150,000	832	111,212	3.79	3.12	5.68	332	108,142	3.78	3.09	5.67	316
150,001 - 250,000	1,235	234,711	3.78	3.12	5.69	315	228,782	3.77	3.07	5.68	302
250,001 - 500,000	686	232,005	3.74	3.09	5.72	290	227,135	3.74	3.07	5.70	288
500,001 & Over	377	399,390	3.64	3.05	5.75	266	318,372	3.62	3.03	5.73	266
Total / Average	11,120	1,423,544	3.75	3.10	5.70	310	1,310,750	3.74	3.07	5.67	305

* Totals may not add due to rounding. Data provided on a one month delay basis.

Mideast Marketing Area - Federal Order 33
Producer Pounds and Count by Somatic Cell Range *
October 2001

Somatic Cell Range (000)	Number of Producers	Pounds of Milk (000)	Percent of Milk by SCC Range	Average Farm Size
1 - 50	11	3,694	0.3	335,818
51 - 100	190	18,211	1.3	95,847
101 - 150	652	90,133	6.3	138,241
151 - 200	1,143	177,459	12.5	155,257
201 - 250	1,498	228,656	16.1	152,641
251 - 300	1,534	260,999	18.3	170,143
301 - 350	1,427	207,437	14.6	145,366
351 - 400	1,188	137,370	9.6	115,631
401 - 450	898	96,064	6.7	106,976
451 - 500	754	78,333	5.5	103,890
501 - 550	542	42,512	3.0	78,435
551 - 600	389	29,875	2.1	76,799
601 - 650	292	20,190	1.4	69,144
651 - 700	192	13,325	0.9	69,401
701 - 750	126	6,284	0.4	49,873
751 - Above	284	13,000	0.9	45,775
Totals	11,120	1,423,544	100.0	128,017

* Totals may not add due to rounding. Data provided on a one month delay basis.

Mideast Marketing Area - Federal Order 33
Weighted Averages - Butterfat, Protein, Other Solids, Somatic Cell Count
by State

October 2001*

October 2000

State	Number of Producers	Pounds of Milk (000)	-----Weighted Averages-----				-----Weighted Averages-----				
			Butterfat	Protein	Other Solids	SCC (000)	Pounds of Milk (000)	Butterfat	Protein	Other Solids	SCC (000)
Michigan	2,705	441,268	3.70	3.09	5.71	294	420,597	3.69	3.07	5.69	287
Ohio	2,765	314,421	3.78	3.14	5.67	328	278,112	3.79	3.11	5.65	323
Wisconsin	2,025	286,395	3.77	3.08	5.71	291	229,089	3.75	3.03	5.70	283
Pennsylvania	1,536	131,729	3.81	3.12	5.66	367	131,695	3.79	3.09	5.64	369
Indiana	1,335	121,457	3.82	3.15	5.69	338	128,705	3.78	3.10	5.67	312
New York	419	98,728	3.69	3.02	5.73	256	92,547	3.69	3.03	5.68	278
Illinois	113	12,996	3.77	3.11	5.71	340	15,070	3.74	3.09	5.71	304
West Virginia	85	6,567	3.81	3.19	5.64	420	7,090	3.74	3.15	5.63	401
Minnesota	42	3,057	3.82	3.16	5.72	379	0				
Other	95	6,926	3.88	3.15	5.68	344	7,844	3.84	3.14	5.67	341
Total/Average	11,120	1,423,544	3.75	3.10	5.70	310	1,310,750	3.74	3.07	5.67	305

* Totals may not add due to rounding. Data provided on a one month delay basis.

The Market Administrator's Bulletin
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**FEDERAL ORDER DATA
 NOVEMBER 2001**

Marketing Area	1/	Producer Milk		Class I Percent %	Producer Price Differential	Statistical Uniform Price
		Total (000)	Class I (000)			
FO 1	Northeast - (Boston)	1,937,381	925,634	47.8	\$3.97	\$15.28
FO 5	Appalachian - (Charlotte)	520,722	379,185	72.8	2/	16.76
FO 6	Florida - (Tampa)	225,399	203,237	90.2	2/	18.59
FO 7	Southeast - (Atlanta)	641,929	410,306	63.9	2/	16.20
FO 30	Upper Midwest - (Chicago)	1,765,761	348,870	19.7	1.14	12.45
FO 32	Central - (Kansas City)	1,434,873	422,026	29.4	1.86	13.17
FO 33	Mideast - (Cleveland)	1,448,080	571,432	39.5	2.48	13.79
FO 124	Pacific Northwest - (Seattle)	600,607	184,120	30.7	1.99	13.30
FO 126	Southwest - (Dallas)	715,460	348,901	48.8	3.77	15.08
FO 131	Arizona-Las Vegas - (Phoenix)	232,740	81,592	35.1	2/	13.73
FO 135	Western - (Salt Lake City)	453,391	91,335	20.2	1.56	12.87

1/ Names in paranthese are principal points of markets.

2/ Producers in these markets are paid on the basis of a uniform skim and butterfat price.

MINIMUM PARTIAL PAYMENT PRICE FOR DECEMBER 2001..... \$11.31 /cwt.