# Mideast Market Administrator's

# Bulletin

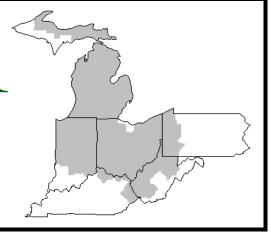
## Federal Order No. 33

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**AUGUST 2021** 



#### **Dairy Forecasts for 2021**

Based on recent data, milk cows are projected to average 9.500 million head in 2021, 5,000 more than last month's forecast. The upward trend in milk cow numbers is anticipated to continue through the end of the year. Based on recent data, expectations of continued drought, relatively high feed prices, and lower expected milk prices, the projected annual yield per cow for 2021 has been lowered to 24,020 pounds, 45 pounds less than the previous month's estimate. The milk production forecast for 2021 has been lowered to 228.2 billion pounds, 0.3 billion lower than last month, as lower expected yield per cow more than offsets higher expected milk cow numbers.

The annual forecast for 2021 exports on a milk-fat basis is 11.1 billion pounds, unchanged from last month's projection. Due to higher expected export demand for dry skim milk products, lactose, and dry whey products in 2021, exports on a skim-solids basis are forecast at 51.3 billion pounds, 1.1 billion higher than forecast last month.

The 2021 annual projection for imports on a milk-fat basis is 6.2 billion pounds, 0.1 billion higher than last month's forecast. On a skim-solids basis, the projection for imports is 5.6 billion pounds, 0.1 higher than last month. Higher imports of cheese and butterfat products8 are expected due to suspension of retaliatory tariffs on products from the EU and the UK. Higher imports of milk protein products are expected based on recent trade data.

The 2021 domestic commercial use forecast on a milk-fat basis is 222.8 billion pounds, 0.1 billion lower than last month's forecast, due to lower-than-anticipated domestic use in May. The domestic use forecast on a skim-solids basis for 2021 is 181.2 billion pounds, 1.8 billion lower than last month's forecast, as lower domestic use is expected in the second and third quarters.

Based on recent downward trends in wholesale prices for most dairy products, stronger international price competition, lower-than-anticipated domestic demand, high stock levels, and higher expected imports, wholesale price forecasts for dairy products have been lowered. Price forecasts for cheese, butter, NDM, and dry whey are \$1.655 (-5.0 cents), \$1.690 (-2.5 cents), \$1.210 (-4.0 cents), and \$0.570 (-2.0 cents) per pound, respectively.

Due to the lower expected wholesale prices for cheese and dry whey, the Class III price forecast for 2021 has been adjusted to \$16.80 per hundredweight (cwt), 65 cents lower than last month's forecast. Lower anticipated butter and NDM prices translate to a Class IV price of \$15.40 per cwt, 45 cents lower than last month's projection. The all-milk price forecast for 2021 is \$18.30 per cwt, 55 cents lower than the June forecast.

### **Dairy Forecasts for 2022**

The upward trend in milk cow numbers projected for 2021 is expected to continue into 2022. The number of cows is forecast to average 9,515 million head in 2022, an increase of 20,000 from last month's forecast and 15,000 head more than 2021. The forecast for milk per cow is 24,335 pounds, unchanged from last month's forecast, but 315 pounds higher than 2021. The forecast for 2022 milk production has been raised to 231.6 billion pounds, 0.5 billion higher than last month's forecast and 3.4 billion pounds higher than 2021.

(continued on Page 3)

#### **July 2021 Pool Summary** Classification of Producer Milk Percent Pounds Class I 28.3 499,224,549 Class II 312,447,964 17.7 Class III 682,982,031 38.6 Class IV 272,455,778 15.4 Total 100.0 1,767,110,322 **Producer Prices** Producer Price Differential \$ 0.76 / cwt **Butterfat Price** 1.8996 / lb Protein Price 2.4957 / lb Other Solids Price 0.4181 / lb Somatic Cell Adjustment Rate 0.00080 / cwt Statistical Uniform Price 17.25 / cwt

#### ANNOUNCEMENT OF PRODUCER PRICES

#### Federal Order No. 33

#### **July 2021**

#### COMPUTATION OF PRODUCER PRICE DIFFERENTIAL

			SKIM /	NONFAT	OTHER		
	POUNDS	BUTTERFAT	PROTEIN	SOLIDS	SOLIDS	PRICE	VALUE
Class I Skim Value Class I Butterfat Class I Location Differential	499,224,549	11,221,094	488,003,455			\$12.95 / cwt 1.9790 / lb	\$ 63,196,447.42 22,206,545.06 (305,256.49)
Class II SNF Value Class II Butterfat Class III Protein Value		22,839,087	21,026,573	26,662,025		1.1700 / lb 1.9066/ lb 2.4957/ lb	31,194,569.25 43,545,003.28 52,476,018.26
Class III Other Solids Value Class III Butterfat Class IV SNF Value		23,816,614		24,269,885	39,581,912	0.4181/ lb 1.8996/ lb 1.0765/ lb	16,549,197.40 45,242,039.95 26,126,531.22
Class IV Butterfat Somatic Cell Value II / III / IV TOTAL PRODUCER MILK VALUE	1,767,110,322	9,012,789 66,889,584	54,252,984		102,118,389	1.8996/ lb	17,120,693.99 1,593,050.26 \$ 318,944,839.60
Overages Beginning Inventory & OS Charges TOTAL ADJUSTMENTS TOTAL HANDLER OBLIGATIONS					2,242.20 8,619.78		\$ <u>10,861.98</u> \$ 318,955,701.58
Total Protein Value Total Other Solids Value Butterfat Value Total Somatic Cell Values TOTALS		102	4,252,984 lbs 2,118,389 lbs 5,889,584 lbs	@ @ @	\$ 2.4957 0.4181 1.8996		\$(135,399,172.16) (42,695,698.43) (127,063,453.75) (2,194,328.47) \$ 11,603,048.77
Net Producer Location Adjustments 1/2 Unobligated Balance Producer Settleme	ent Fund						\$ 1,812,334.28 864,000.00
Total - Divided by Total Pounds Rate of Cash Reserve	of County OIL	ı	1,767,110,322	bs	0.880640 (0.0480640) \$ 0.76	/ overt	\$ 14,279,383.05 (849,343.91) \$ 13,430.030.14
PRODUCER PRICE DIFFERENTIAL a	u Cuyanoga County, OH		1,767,110,322		\$ 0.76	CWI	\$ 13,430,039.14

COMPON	ENT PRICES		COMPUTATION OF UNIFORM PRICE			
July				July		
	<u>2021</u>	<u>2020</u>		<u>2021</u>	<u>2020</u>	
Butterfat Price	\$1.8996 / lb	\$1.9583 / lb	Class III Price - 3.5% BF	\$16.49	\$24.54	
Protein Price	2.4957 / lb	5.6294 / lb	Producer Price Differential*	<u>.76</u>	(8.02)	
Other Solids Price	0.4181 / lb	0.1492 / lb	Statistical Uniform Price	\$17.25	\$16.52	
Somatic Cell Adjustment Rate	0.00080 / cwt	0.00129 / cwt				
Nonfat Solids Price <sup>2</sup>	1.0765 / lb	0.7959 / lb				

		<b>July</b>			July
	<u>2021</u>	<u>2020</u>		<u>2021</u>	<u>2020</u>
Class I*	\$19.42	\$18.56		Product lbs.	Product lbs.
Class II	16.83	13.79	Class I	499,224,549	530,070,088
Class III	16.49	24.54	Class II	312,447,964	318,125,699
Class IV	16.00	13.76	Class III	682,982,031	72,047,123
			Class IV	272,455,778	291,948,229
ect to Location Adjustn	nent.		Total	1,767,110,322	1,212,191,139

<sup>&</sup>lt;sup>1</sup> Subject

#### **ORDER 33 MARKET SUMMARY**

The Producer Price Differential for the Mideast Marketing Area for July 2021 was \$0.76, and the Statistical Uniform Price was \$17.25 for the month. The Statistical Uniform Price is \$0.56 lower than last month and is \$0.73 higher than July 2020.

**CLASS PRICES** 

The Producer Butterfat Price of \$1.8996 per pound decreased \$0.0645 from June and is down \$0.0587 from a year ago. The Protein Price of \$2.4957 is down \$0.0877 from last month and is down \$3.1337 from July 2020. The Other Solids Price in July was \$0.4181 per pound, a decrease from last month's price of \$0.4579 and \$0.2689 higher than last July. The Somatic Cell Adjustment rate for July was \$0.00080 per cwt.

July producer receipts of 1.77 billion pounds were 10.6 percent higher than June and 45.8 percent higher than July 2020 production of 1.21 billion pounds. Producer milk allocated to Class I accounted for 28.3 percent of the total producer milk in July 2021, lower than the 31.2 percent in June, and lower than the 43.7 percent in July 2020. A total of 3,661 producers were pooled on the Mideast Order compared to 3,437 producers pooled in July 2020.

CLASSIFICATION OF PRODUCER MILK

The market average content of producer milk was as follows: Butterfat 3.79%; Protein 3.07%; Other Solids 5.78% and Nonfat Solids 8.85%.

<sup>&</sup>lt;sup>2</sup> Producers are not paid on this component.

(continued from Front Page)

Due to recent price trends and greater expected supplies from milk production and imports, wholesale price forecasts for Cheddar cheese and butter have been lowered from last month's projections to \$1.680 (-3.5 cents) and \$1.750 (-4.5 cents), respectively. Price forecasts are anticipated to balance higher expected export demands.

Due to lower cheese price projection, the Class III milk price forecast for 2022 is \$16.75 per cwt, \$0.40 lower than the previous month's forecast. With lower butter and NDM price forecasts, the Class IV milk price projection for 2022 is \$15.75 per cwt, \$0.20 lower than last month's forecast. The all-milk price forecast for 2022 is \$18.50 per cwt, a decrease of \$0.25 from last month's forecast.

Livestock, Dairy, and Poultry Outlook, LDP-M-325, July 16, 2021 USDA, Economic Research Service

#### **June 2021 Highlights**

**Total cheese** output (excluding cottage cheese) was 1.12 billion pounds, 0.2 percent above June 2020 but 2.9 percent below May 2021.

**Italian type cheese** production totaled 473 million pounds, 2.6 percent below June 2020 and 1.7 percent below May 2020. **American type cheese** production totaled 454 million pounds, 5.1 percent above June 2020 but 5.1 percent below May 2021.

**Butter** production was 161 million pounds, 7.8 percent above June 2020 but 13.1 percent below May 2021.

**Dry milk products** (comparisons in percentage with June 2020) Nonfat dry milk, human - 185 million pounds, up 19.8 percent. Skim milk powder – 32.6 million pounds, down 46.1 percent.

Whey products (comparisons in percentage with June 2020) Dry whey, total -80.6 million pounds, down 1.3 percent. Lactose, human and animal -94.7 million pounds, down 7.9 percent. Whey protein concentrate, total -40.3 million pounds, up 0.2 percent.

**Frozen products** (comparisons in percentage with June 2020) Ice cream, regular (hard) – 66.5 million gallons, down 8.6 percent. Ice cream, lowfat (total) – 43.9 million gallons, down 7.1 percent. Sherbet (hard) – 2.68 million gallons, down 17.5 percent. Frozen yogurt (total) – 3.39 million gallons, down 1.3 percent.

#### June Milk Production Up 3.2 Percent

Milk production in the 24 major States during June totaled 18.1 billion pounds, up 3.2 percent from June 2020. May revised production, at 19.0 billion pounds, was up 4.9 percent from May 2020. The May revision represented an increase of 0.1 percent or 12 million pounds from last month's preliminary production estimate.

Production per cow in the 24 major States averaged 2,011 pounds for June, 27 pounds above June 2020.

The number of milk cows on farms in the 24 major States was 9.00 million head, 161,000 head more than June 2020, but 1,000 head less than May 2021.

The Mideast Marketing Area has four states represented in the 24 major states used above. They are Indiana, Michigan, Ohio, and Pennsylvania. Milk production in these Mideast states during June totaled 2.7 billion pounds, this was up 2.7 percent from June 2020.

Production per cow in the Mideast states averaged 1,973 pounds for June. This was a decrease of 1 pound per cow from June 2020. The number of cows on farms in the Mideast states was 1.4 million head, 33,000 head more than June 2020.

Milk Production (July 2021) USDA, National Agricultural Statistics Service

#### **Bulletin WebPage Edition**

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Featured this month are:

- Milk Production Statistics
- Dairy Product Production
- Commercial Disappearance of Milk in All Products

Federal Order No. 33											
June 2021							June 2020				
Weighted Averages							Weighted Averages				
	Number of	Pounds of			Other	SCC	Pounds of			Other	SCC
State	Producers	Milk (000)	Butterfat	Protein	Solids	(000)	Milk (000)	Butterfat	Protein	Solids	(000)
3.6: 1:	070	710 140	2.70	2.10	5.01	1.60	622 140	2.60	2.07	<i>5.7</i> 0	1.60
Michigan	879	710,140	3.78	3.10	5.81	162	632,149	3.69	3.07	5.79	168
Ohio	1,251	413,466	3.79	3.07	5.72	191	266,481	3.72	3.04	5.73	183
Indiana	658	285,816	3.81	3.10	5.86	189	236,976	3.76	3.10	5.89	177
Pennsylvania	713	90,258	3.85	3.01	5.69	229	64,875	3.79	3.01	5.66	228
New York	125	79,424	3.96	3.14	5.85	189	79,571	3.82	3.09	5.88	182
Other	152	18,391	3.88	3.07	5.76	207	10,880	3.66	2.93	5.55	213
Total/Average *	3,778	1,597,495	3.80	3.09	5.79	180	1,290,933	3.72	3.06	5.79	177



**Mideast Market Administrator Bulletin** 

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#### FEDERAL ORDER DATA July 2021

Marketing Area 1/		Produc	er Milk	Class I	Producer	Statistical
		<u>Total</u>	Class I	Percent	Price Differential	Uniform Price
		(000)	(000)	%	(per cwt.)	(per cwt.)
FO 1	Northeast - (Boston)	2,342,917	649,185	27.7	1.57	\$18.06
FO 5	Appalachian - (Charlotte)	415,867	287,940	69.2	2/	19.61
FO 6	Florida - (Tampa)	184,472	159,249	86.3	2/	21.98
FO 7	Southeast - (Atlanta)	349,017	236,872	67.9	2/	19.80
FO 30	Upper Midwest - (Chicago)	1,918,431	196,716	10.3	0.25	16.74
FO 32	Central - (Kansas City)	1,314,486	338,132	25.7	0.35	16.84
FO 33	Mideast - (Cleveland)	1,767,110	499,225	28.3	0.76	17.25
FO 51	California (Los Angeles)	1,840,098	381,583	20.7	0.45	16.94
FO 124	Pacific Northwest - (Seattle)	745,403	128,807	17.3	0.28	16.77
FO 126	Southwest - (Dallas)	1,044,388	297,999	28.5	1.16	17.65
FO 131	Arizona - (Phoenix)	397,061	112,112	28.2	2/	17.27

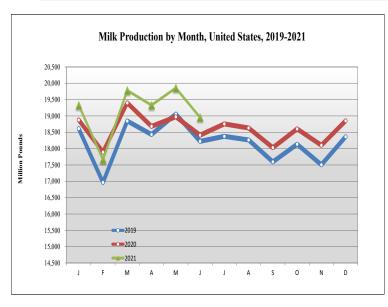
 $<sup>^{\</sup>mbox{\scriptsize 1/}}$  Names in parentheses are principal points of markets.

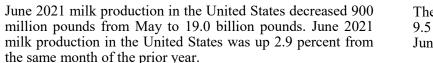


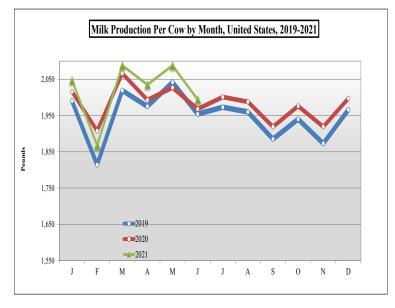
<sup>&</sup>lt;sup>2</sup>/ Producers in these markets are paid on the basis of a uniform skim and butterfat price.

Supplement
August 2021

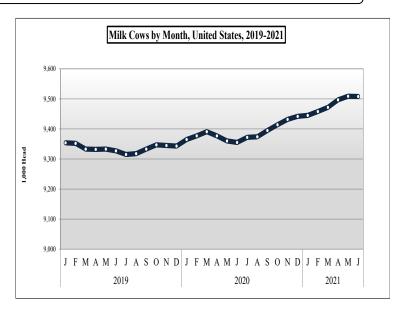
#### MILK PRODUCTION STATISTICS 1/



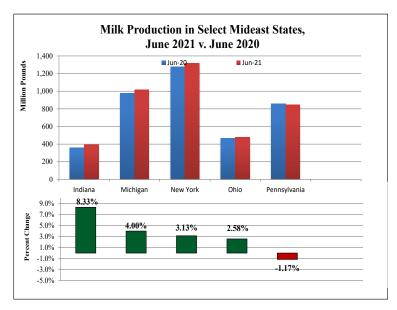




Production per cow in the United States averaged 1,994 pounds for June 2021 down 94 pounds from May 2021. June 2021 milk production per cow was up 26 pounds from the same month of the prior year.

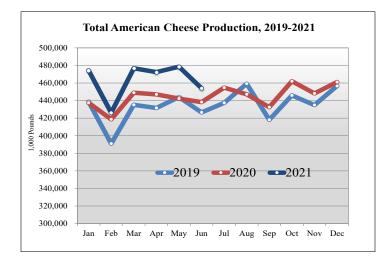


The number of milk cows on farms in the United States was 9.5 million head for June 2021, down 1,000 head from May. June Cow numbers were 153,000 head more than June 2020.



Milk production from selected states which pool on the Mideast marketing area totaled 4.0 billion pounds during June 2021, up 111 million pounds from the prior year. Milk production in Indiana was up 30 million pounds while production in Pennsylvania was down 10 million pounds.

#### **DAIRY PRODUCT PRODUCTION 1/**

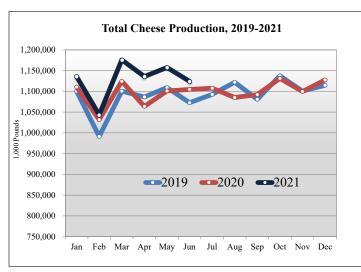


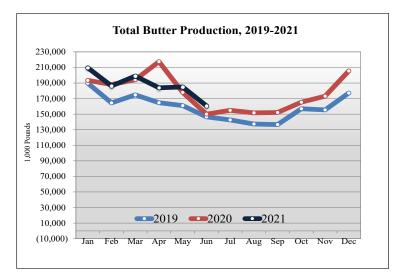
#### **Dairy Product Production Summary:**

American type cheese production totaled 453.9 million pounds, 3.6 percent above June 2020 and 5.1 percent below May 2021.

Total cheese output (excluding cottage cheese) was 1.1 billion pounds, 1.8 percent above June 2020 and 2.9 percent below May 2021.

Butter production was 160 million pounds, 7.1 percent above June 2020 and 13.1 percent below May 2021.





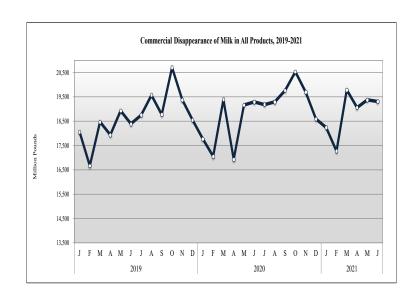
#### COMMERCIAL DISAPPEARANCE 2/

Commercial disappearance of milk in all productions represents the difference between the beginning monthly milk supply and the ending commercial stocks. Milk supply includes farm production, beginning inventory, imports and excludes milk used on the farm.

For June 2021 commercial disappearance of milk was 19.3 billion pounds, up 0.9 percent from the prior year. The cumulative disappearance total for 2021 is 113.0 billion pounds, an increase of 3.1 percent from the same 6-month period of 2020.

June 2021 commercial disappearance of American cheese was 474.3 million pounds, up 3.4 percent from the prior year. The cumulative disappearance is up 7.9 % from 2020.

June 2021 commercial disappearance of butter was 168 million pounds, down 3.6 percent from the prior year. The cumulative disappearance is up 1.3 % from 2020.



<sup>1/</sup> Source: National Agricultural Statistics Service (NASS), Agricultural Statistics Board, United States Department of Agriculture (USDA).

<sup>2/</sup> Sources: NASS, ERS, FAS, FSA, Bureau of Census, and ERS calculations.